

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 04723 311656Z

64

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W

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R 311455Z AUG 76

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 8512

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMCONSUL GOTEBORG

UNCLAS STOCKHOLM 4723

E.O. 11652: N/A

TAGS: BTIO, SW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/01/P 0323

2. DATE: 08/27/76

3. TRUMME

4. 401/SWEDEN

5. IAD

6A. REPLY TO --

6B. MR. ULF CAAP

6C. G & L BEIJER IMPORT & EXPORT AB

FACK

S-103 80 STOCKHOLM SWEDEN

7. CABLE: N/A TELEX: 10664

TEL: 08/22 82 60

8. --

9. 111/12 AGENCY/DISTRIBUTORSHIP

10. DESCRIPTION:

NONFERROUS METAL PRODUCTS.

3353455-0000 WELDED ALUMINUM TUBE

A. G & L BEIJER IMPORT & EXPORT AB IS A SUBSIDIARY OF BEIJER-INVEST AB, WHICH RANKS AS NUMBER 18 AMONG SWEDEN'S LARGEST COMPANIES. THE METALS DIVISION WHICH IMPORTS AND SELLS PRODUCTS PRODUCED PRIMARILY IN EUROPE IS NOW SEEKING US SUPPLIERS OF NONFERROUS PRODUCTS. MR. ULF CAAP, WHO IS UNCLASSIFIED

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THE MANAGER OF THE FIRM'S NONFERROUS METALS DIVISION IS

PLANNING TO VISIT THE UNITED STATES THIS FALL TO MEET
WITH PRODUCERS OF NONFERROUS METALS WHO WOULD BE INTERESTED
IN ADDING SCANDINAVIA TO THEIR MARKETS. SINCE THIS TO
OFFERS SIGNIFICANT OPPORTUNITY FOR US SUPPLIERS, WE WOULD
APPRECIATE THE DEPARTMENT'S PUBLISHING IT IN COMMERCE
AMERICA AND BUSINESS DAILY. THE COMPANY IS FINANCIALLY
SOUND. IT IS A HIGHLY RECOMMENDED TRADE CONTACT.

SMITH

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NNN

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